SGS INVESTOR DAYS 23-24 SEPTEMBER 2010, ROUEN

AM'TECH MEDICAL@SGS

Jean-Paul Guerber – SGS France

September 2010

AM'TECH médical

WHEN YOU NEED TO BE SURE

SGS

LEADER IN REGULATORY QUALITY CONTROL FOR MEDICAL DEVICES IN FRANCE

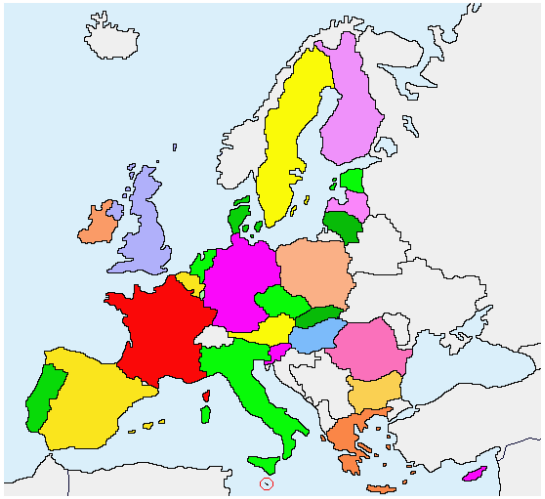
QUALITY CONTROL FOR MEDICAL DEVICES

- Today, the attention dedicated to the protection of patients and to the development of safety in the medical operations theatre has pushed more advanced countries to initiate programs for quality control of medical devices.
- Envisioned since 1993, Am'Tech médical was established as a company in 1996 to provide services to support these concerns and to help implementation of national control programs.
- As France implemented the first regulation, in regards to mammography, in 2003, Am'Tech médical reoriented its strategy to focus exclusively on devices using radiation, defined in Euratom 97/43.

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THE MARKET FOR REGULATORY CONTROL OF MEDICAL DEVICES

FRANCE TOOK THE LEAD OVER OTHER EUROPEAN COUNTRIES



- DIRECTIVE – EURATOM 97/43
  - Protection of individuals against the dangers of ionizing radiation
  - Concerns all medical devices using radiation
  - To be implemented in each member state
  - Significant market Europe

FRANCE:

AFSSAPS

QUALITY OF IMAGES PRODUCED FOR THE BENEFIT OF PATIENTS

MEDICAL DEVICES

USING RADIATION

ASN

PROTECTING TECHNICIANS AND THE PUBLIC AGAINST THE DANGERS OF IONIZING RADIATION

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LEADER IN REGULATORY QUALITY CONTROL FOR MEDICAL DEVICES IN FRANCE

- Leadership position
  - Outstanding position in a niche market
  - Strong corporate profitability
  - Market share
- Expert along with regulatory bodies for the elaboration of protocols
- Reference position with a unique set of agreements
- National coverage (metropolitan and overseas territories)
- ISO 9001 Certification & Cofrac (ISO 17020) Accreditation, recognised in Europe as well as internationally in the world

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NEXT STEPS AND OPPORTUNITIES

- Integrate in SGS Group
- Make 2010/2011 success in organic growth along with strong market development in France
- Initiate and consolidate new services for French market
- Analyse and respond to other country regulatory control demand for medical devices
- Contribute to development of quality control for medical devices in areas where spontaneous demand exists, in advance of regulation

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2014 FOR THE COMPLETE PICTURE

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